

## Carlsson and van Damme

	Invest	NotInvest
Invest	$\theta, \theta$	$\theta - 1, 0$
NotInvest	$0, \theta - 1$	$0, 0$

### Three cases

- .  $\theta > 1$  dominant strategy to invest
- .  $\theta \in [0, 1]$  two pure equilibria – coordination problem
- .  $\theta < 1$  dominant strategy not to invest

incomplete information about  $\theta$

each player observes a noisy signal  $x_i = \theta + \sigma \varepsilon_i$

where  $\varepsilon_i$  are independent normal random variables with zero mean and unit variance

improper uniform prior over  $\theta$

each player sees  $\theta$  as normal with mean  $x_i$  and variance  $\sigma^2$ ; each sees their opponents signal as the sum of this normal and an independent normal with mean zero and variance  $\sigma^2$ , that is, a normal with mean  $x_i$  and variance  $2\sigma^2$

expected utility gain from investing if probability of opponent not investing is  $q(x_i)$  is

$E[\theta|x_i] - q(x_i)$  so best response is invest if this is non-negative; since  $E[\theta|x_i] = x_i$  this can be written as  $x_i - q(x_i)$

Suppose you believe your opponent invests for  $x_{-i} > b$ . Then

$q(x_i) \leq \Phi(-(b-x_i)/(2^{1/2}\sigma))$ , hence you must invest if

$$x_i > \Phi(-(b-x_i)/(2^{1/2}\sigma))$$

Suppose you believe your opponent not invests for  $x_{-i} < b$ . Then

$q(x_i) \geq \Phi(-(b-x_i)/(2^{1/2}\sigma))$  hence you not invest if

$$x_i < \Phi(-(b-x_i)/(2^{1/2}\sigma))$$

Implicitly define the function  $b(k) = \Phi(- (b(k) - k) / (2^{1/2} \sigma))$

this has a unique solution because lhs strictly increasing in  $b$  and rhs strictly decreasing in  $b$

since rhs strictly increasing in  $k$ ,  $b(k)$  is strictly increasing

$b(k)$  has a unique fixed point at  $1/2$

why?? substitute  $b(k) = k$  and the RHS becomes  $\Phi(0) = 1/2$ .

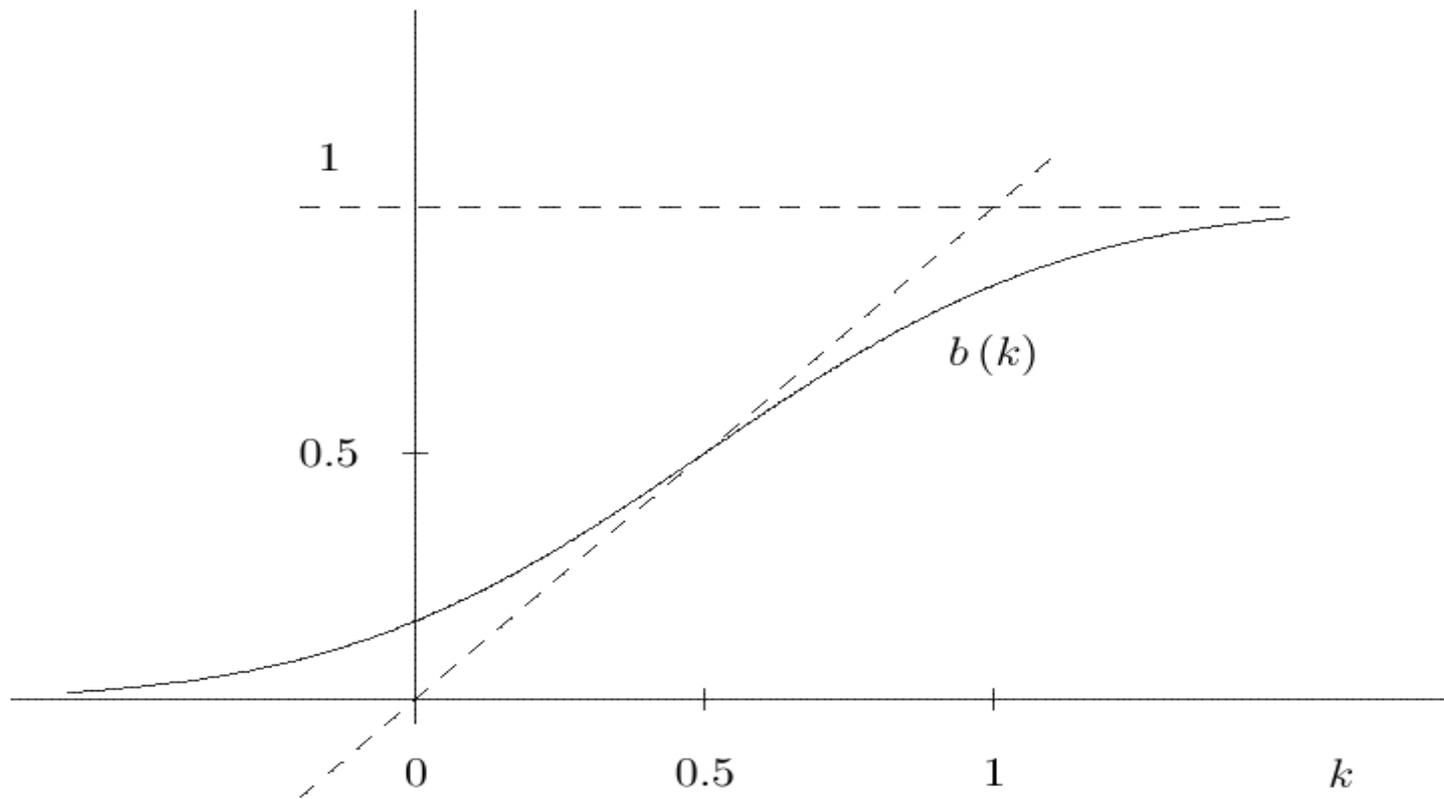


Figure 2.1: Function  $b(k)$

any strategy that is not dominated must satisfy

$$s(x) = \begin{cases} \text{Invest} & x > 1 \\ \text{NotInvest} & x < 0 \end{cases}$$

suppose you know your opponent will choose NotInvest for  $x < k$   
dominance implies you should choose NotInvest for  $x < b(k)$

suppose you know your opponent will choose Invest for  $x > k$   
dominance implies you should choose Invest for  $x > b(k)$

so after  $n$  round of iterated dominance

$$s(x) = \begin{cases} \text{Invest} & x > b^n(1) \\ \text{NotInvest} & x < b^n(0) \end{cases}$$

Since  $b(k)$  strictly increasing and has a unique fixed point at  $1/2$

$$\lim_{n \rightarrow \infty} b^n(0), b^n(1) = 1/2 \text{ (see the diagram)}$$

so the only thing to survive iterated weak dominance is the cutpoint strategy

$$s(x) = \begin{cases} \text{Invest} & x > 1/2 \\ \text{NotInvest} & x \leq 1/2 \end{cases}$$

and this is a best response to itself since  $b(1/2) = 1/2$  so it is an equilibrium as well as the only thing to survive iterated dominance (weak or strong dominance?)

conditional on  $\theta$  the choice of the two players is independent and the probability of investment is

$$\Phi\left(\frac{1}{2} - \theta\right) / \sigma$$

also a continuum of players result:

payoff to investing  $\theta - 1 + l$  where  $l$  is fraction of players investing

iterated deletion of dominated strategies leaves only: Invest when you get a signal greater than  $1/2$ .

relationship to common knowledge