# e201b: practice final exam—suggested answers

[Since we did the first two questions during section, I'll be brief in answering questions one and two.]

#### be nice

The normal form of this game looks as follows.

	in	out
N	2, <b>2</b>	0,1
M	<b>3</b> ,0	1,1

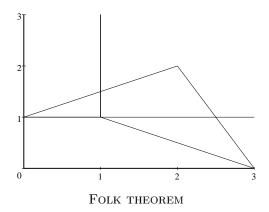
From the point of view of player 1 (the long-run player) the Nash-equilibrium payoff is 1, and the minmax is also 1. Hence,  $\underline{v}=1$ , the worst dynamic equilibrium payoff. Since M dominates N, the only equilibrium of the stage game is (M, out). The pure precommittment Stackelberg payoff is 2, and since N is strictly dominated by M, the mixed precommittment Stackelberg payoff is also 2. Therefore,  $\overline{v}=2$ . For what values of  $\delta$  are these extreme equilbrium payoffs attainable in an infinitely repeated game? For  $\overline{v}$  to be attained, we have the following conditions.

$$\overline{v} = (1 - \delta)2 + \delta w(N)$$

$$\overline{v} \geq (1 - \delta)3 + \delta w(M) \geq (1 - \delta)3 + \delta$$

$$2 \geq (1 - \delta)3 + \delta \Rightarrow \delta \geq 1/3.$$

So we need  $\delta \geq 1/3$  to sustain a dynamic equilibrium paying 2 to player 1. When players 1 and 2 have the same discount factor,  $\delta$ , the set of perfect equilibrium payoffs is the set of socially feasible, individually rational payoffs.



So for  $\delta$  sufficiently close to unity, payoffs in the intersection of the L and the polyhaedron are attainable in perfect equilibrium.

### long run consumers

The normal form of this game looks as follows.

	send	with hold
pay	3,2	0,1
cheat	<b>5</b> ,0	0,1

Minmax equals Static Nash equals 0 equals  $\underline{v}$  for player 1. Pure precommitteent Stackelberg is 3, and mixed precommitteent is also 3, since pay is weakly dominated by cheat, so  $\overline{v}$  is also 3. First suppose that firms can condition on player 1's actions. Then

$$\overline{v} = (1 - \delta)3 + \delta w(pay)$$

$$\overline{v} \geq (1 - \delta)5 + \delta w(cheat) \geq (1 - \delta)5$$

$$3 > (1 - \delta)5 \Rightarrow \delta > 2/5.$$

So  $\overline{v} = 3$  is attainable for  $\delta \ge 2/5$ . Now assume that firms cannot condition on the consumer's actions. They are only able to react to whether or not the check arrived. Denote by  $\checkmark$  the event that the check arrived, and? the event that it didn't. Then

$$\overline{v} = (1 - \delta)3 + \delta(w(\checkmark)/2 + w(?)/2)$$

$$\overline{v} \ge (1 - \delta)5 + \delta w(?)$$

We want to make  $\overline{v}$  as large as possible, so we'll make  $w(\checkmark) = \overline{v}$ , and we'll make w(?) as possible by making the IC constraint bind with equality. Hence,

$$\overline{v} = (1 - \delta)3 + \delta(\overline{v}/2 + w(?)/2)$$

$$\overline{v} = (1 - \delta)5 + \delta w(?)$$

$$\Rightarrow \overline{v} = 1.$$

The values of  $\delta$  for which this payoff is supportable by perfect public equilibrium strategies can be found by using the constraint that  $\overline{v} \geq (1 - \delta)5 + \delta w(?) \geq (1 - \delta)5$ , since the worst possible punishment that can be inflicted here is zero.

$$1 \ge (1 - \delta)5 \Rightarrow \delta \ge 4/5$$
.

## bargaining

Here the issue is that it will be credible for player two to refuse certain offers. Player two will reject an offer,  $m_2$  if  $m_2 - c(10 - m_2) < 0$ , that is, if  $m_2 < 10c/(1 + c)$ . So player one wants to solve the following problem.

$$\max \qquad 10 - m_2 - cm_2$$
s.t. 
$$m_2 \ge \frac{10c}{1+c}$$

where  $m_2$  is allowed to vary between 1 and 9. Clearly player one wants to minimize  $m_2$ , so the optimum is  $m_2^* = \lceil 10c/(1+c) \rceil$ , where  $\lceil x \rceil$  denotes the smallest integer greater than or equal to x.

## mechanism design

We have that  $v_1 > v_2 > 0$  and  $u_i(p) = \ln(v_i - p)$ . I'm going to further suppose that  $v_1 > v_2 > 1$ . The seller's optimization problem looks like this.

$$\begin{aligned} \max & & \pi_1 p_1 + \pi_2 p_2 \\ \text{s.t.} & & \pi_i \ln(v_i - p_i) \ge \pi_{\neg i} \ln(v_i - p_{\neg i}) \\ & & \pi_i \ln(v_i - p_i) \ge 0 \\ & & \pi_i \in [0, 1]. \end{aligned}$$

Only the IC constraint for the high type and the IR constraint for the low type will bind. In this case, we already have the following restrictions:  $p_2 = v_2 - 1$  and  $\ln(v_1 - p_1) = \ln(v_1 - (v_2 - 1))^{\pi_2/\pi_1}$ , so  $p_1 = v_1 - (v_1 - (v_2 - 1))^{\pi_2/\pi_1}$ . Now let's calculate the first-order conditions. Let  $\lambda$  denote the Lagrange multiplier associated with the high type's IC constraint,  $\mu$  the multiplier for the low type's IR constraint, and  $\eta_i$  the multiplier for the constraint that  $\pi_i \leq 1$ . Then first-order conditions look like

$$p_{1} : \pi_{1} = \frac{\lambda \pi_{1}}{v_{1} - p_{1}} \Rightarrow \lambda = v_{1} - p_{1}$$

$$\pi_{1} : p_{1} + \lambda \ln(v_{1} - p_{1}) = \eta_{1}$$

$$p_{2} : \pi_{2} + \frac{\lambda \pi_{2}}{v_{1} - p_{2}} = \frac{\mu}{v_{2} - p_{2}}$$

$$\pi_{2} : p_{2} - \lambda \ln(v_{1} - p_{2}) = \eta_{2}$$
(\*)

Look at (\*). I claim that  $\eta_1 > 0$ , so that  $\pi_1 = 1$ . If not, then  $\eta_1 = 0$  would make (\*) look like  $p_1 = -\lambda \ln(v_1 - p_1) = -(v_1 - p_1) \ln(v_1 - p_1) = -(v_1 - p_1) \ln(v_1 - (v_2 - 1))^{\pi_2/\pi_1}$  by replacing our expression for  $p_1$  derived from the IC constraint above. Now,  $v_1 - (v_2 - 1) = 1 + v_1 - v_2 > 1$ , so certainly  $(v_1 - (v_2 - 1))^{\pi_2/\pi_1} > 1$  and it follows that  $p_1 = -(v_1 - p_1) \ln(v_1 - (v_2 - 1))^{\pi_2/\pi_1} < 0$ , which is a contradiction. Therefore,  $\pi_1 = 1$ , and so  $p_1 = v_1 - (v_1 - (v_2 - 1))^{\pi_2}$ . Now, notice that if  $\pi_2 = 1$ , then it better be that  $p_2 = p_1$ , since otherwise the IC constraint for the high type will be violated. But with  $\pi_2 < 1$ , it follows from the first-order conditions for  $\pi_2$  that  $p_2 = \lambda \ln(v_1 - p_2)$ . Substituting for  $\lambda$ ,  $p_1$ , and  $p_2$  we get

$$\begin{array}{rcl} v_2 - 1 & = & (v_1 - p_1) \ln(v_1 - (v_2 - 1)) \\ \Rightarrow v_2 - 1 & = & (v_1 - (v_2 - 1))^{\pi_2} \ln(v_1 - (v_2 - 1)) \\ \Rightarrow \ln(v_2 - 1) & = & \pi_2 \ln(v_1 - (v_2 - 1)) + \ln(\ln(v_1 - (v_2 - 1))) \\ \Rightarrow \pi_2 & = & \frac{\ln(v_2 - 1) - \ln(\ln(v_1 - (v_2 - 1)))}{\ln(v_1 - (v_2 - 1))}. \end{array}$$

Please tell me if you disagree with this.